

Message Text

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ACTION EB-07

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

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FM AMEMBASSY JAKARTA

TO SECSTATE WASHDC 666

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EO 11652: N/A

TAGS: EAIR ID

SUBJ: CIVAIR:CONSULTATIONS

1. INDICATIONS ARE THAT INDONESIAN DELEGATION WILL EXPECT OPENING ROUND OF CONSULTATIONS TO BE LIMITED TO STATEMENTS OF TWO SIDES' POSITIONS. THEY PLAN TO LEAVE WASHINGTON FOR LONDON OCTOBER 18, ETA WASHINGTON OCTOBER 12 VIA BRANIFF 15 FROM NEW YORK.

2. INDONESIANS CAN BE EXPECTED TO CLAIM BILATERAL OPERATES UNEQUALLY AND TO DISADVANTAGE GARUDA. THEY WILL SEEK ROUTE FOR GARUDA TO LOS ANGELES VIA BIAK AND HONOLULU. THEY MAY ALSO SEEK TO CURTAIL PAN AM'S FIFTH FREEDOM TRAFFIC AND POSSIBLY ALSO BAI LANDING RIGHTS (ALTHOUGH THERE WOULD BE OPPOSITION TO LATTER RESTRICTIONS FROM INDONESIAN HOTEL AND TOURISM INTERESTS).

3. AT DIRECTION MINISTER SALIM, GOI APPEARS TO BE ON OFFENSIVE IN AFLURRY OF SIMULTANEOUS CIVAV NEGOTIATIONS WITH UK, JAPAN AND US. SALIM IS REPORTEDLY PLEASED THAT HIS HARD LINE HAS MET SUCCESS AT LEAST WITH BRITISH, WHO ACCORDING PRESS REPORTS HAVE AGREED TO CAPACITY RESTRICTIONS (157-SEAT MAXIMUM ON CATHAY PACIFIC L-1011) PLUS LOSS OF FIFTH FREEDOM TRAFFIC JAKARTA-SINGAPORE, AND HAVE GIVEN GARUDA DIRECT ROUTE BALI-HONG KONG. (ACCORDING LOCAL PAN AM REP, RISAKOTTA SURPRISED BY EASE
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WITH WHICH CONCESSIONS OBTAINED FROM BRITISH). WITH

JAPANESE, SALIM REPORTEDLY INSISTING ON TOKYO-BALI CHARTER RIGHTS FOR SEMPATI AIRLINES(WHICH JAPANESE UNWILLING CONCEDE); OTHERWISE HE IS THREATENING TO RESTRICT JAPAN AIRLINES FREQUENCIES TO JAKARTA.

4. RISAKOTTA IS GOOD NEGOTIATOR WHO WILL FORCEFULLY ARGUE GOI POSITION, BUT HE HAS MORE RESPECT FOR AGREEMENTS THAN SALIM. SUGGEST US SIDE MAKE MOST OF FACT THAT GOI HAS VIOLATED EXISTING AGREEMENT BY NOT ALLOWING PAN AM FREQUENCY INCREASE AND RECENT BALI SCHEDULE CHANGE. (SALIM INDIFFERENT TO THIS POINT, BUT WE BELIEVE RISAKOTTA IS RUEFULLY AWARE OF IT). OUR SPEEDY ACTION ON MERPATI CHARTER APPLICATION (IN CONTRAST TO UNYIELDING POSITION OF JAPANESE ON CHARTERS) IS POTENTIALLY USEFUL POINT IN OUR FAVOR. NEWSOM

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